





# DEAR TALT SUPPORTER,

At the Texas Agricultural Land Trust, we work with land stewards every day. It's one of the perks of the job.

#### stewardship (noun)

- 1. the responsible overseeing and protection of something considered worth caring for and preserving;
- 2. the position and duties of a steward, a person who acts as the surrogate of another or others, especially by managing property....

The word "stewardship" means different things to different people. In the conservation world, stewardship is the day-to-day job of taking care of our natural resources. For TALT's landowner/partners, it means taking care of the working lands that are home to the state's water, wildlife and other natural resources—for the benefit of all Texans.

Indeed, private working lands stewardship provides the foundation upon which our modern lives depend. Those lands supply the water we drink and clean the air we breathe. This fact makes TALT's mission of conserving private working lands an urgent one. Texas is losing open space at an alarming rate, thus putting our heritage of private lands stewardship at risk.

TALT is growing to help meet this challenge. In the seven years since our founding, we have been fortunate to partner with dedicated landowners to place conservation easements on almost 225,000 acres of productive working lands. Through our work in Austin and Washington, we have helped to focus the attention of Texas' lawmakers on the need for policies incentivizing the stewardship of private lands. And, through workshops and social media, we have raised awareness among an urban populace how private lands stewardship benefits them.

Of course, anything TALT accomplishes—past, present and future—is the direct result of your support. As our state's population continues to grow and the pressures on our landscape continue to build, your support will be even more critical. Thank you, in advance, for your commitment to the open spaces and working lands that sustain all of us.

Best wishes,

Blair C. Fitzsimons Chief Executive Officer



# DURING FYE 2014, TALT PARTNERED WITH LANDOWNERS TO CLOSE

### **BULANEK FARMS**

670 acres, Brazoria County. TALT purchased the conservation easement with funds awarded by the Texas Farm & Ranch Lands Conservation Program, a state program housed at the General Land Office. The easement conserves a working rice farm as well as migratory bird and native wildlife habitat.

## CANADIAN RIVER RANCH

70,000 acres, Oldham County. A transfer from the Texas Parks & Wildlife Foundation to TALT, the conservation easement includes 28 miles of the Canadian River, thus conserving a significant section of high-quality habitat in the High Plains.



### THE FOLLOWING CONSERVATION EASEMENTS:

### **ALAMITO CREEK**

Dixon Water Foundation Ranch, 7,200 acre, and MOFN Ranch, 1,000 acres. The two easements on adjacent properties conserve natural springs and timbered watercourses along Alamito Creek in the Trans-Pecos.

### **LACY RANCH**

220 acres, Kendall County. Covering a portion of an historic 1880's Hill Country ranch, the easement conserves significant wildlife habitat and scenic views.

### **OFFICERS**

Richard M. Lucas, Jr. Chairman

Joe E. Maley Vice-Chairman

Rick Peebles Secretary

Clark S. Willingham Treasurer

#### **BOARD MEMBERS**

Marilynn Dierschke
John Dudley
Steve C. Lewis
Larry Mellenbruch
Randy Rehmann
Jane Richardson
Ed Small
Julie Kelleher Stacy
Don Steinbach
Jesse Womack

#### **ADVISORY BOARD**

Jim Bill Anderson Kirby Brown Fred Bryant Tina Buford Charles Davidson Dan Dierschke Gary Farmer **David Faust** Will Harte Ron Hufford David K. Langford Roel Lopez Bob McCan **Bob McKnight** Jon Means Wilson Sands **Greg Simons** Arthur Uhl Ed Vaughan **Neal Wilkins** Ross Wilson

# TALT FINANCIAL HIGHLIGHTS

FOR THE YEAR ENDED MARCH 31, 2014

### SOURCES OF ORGANIZATIONAL SUPPORT:

Individual and Business Contributions	\$381,500	62%
Foundations	\$186,950	30%
In-Kind Gifts (Individuals)	\$17,256	3%
Fees for Service and Events	\$25,400	4%
Other	\$2,369	1%

Total \$613,475

### DESIGNATED USE OF FUNDS AND SERVICES:

Stewardship	\$190,321	31%
General Operations - Unrestricted	\$217,304	35%
Outreach and Education	\$180,450	29%
Land Conservation Reimbursements	\$25,400	5%

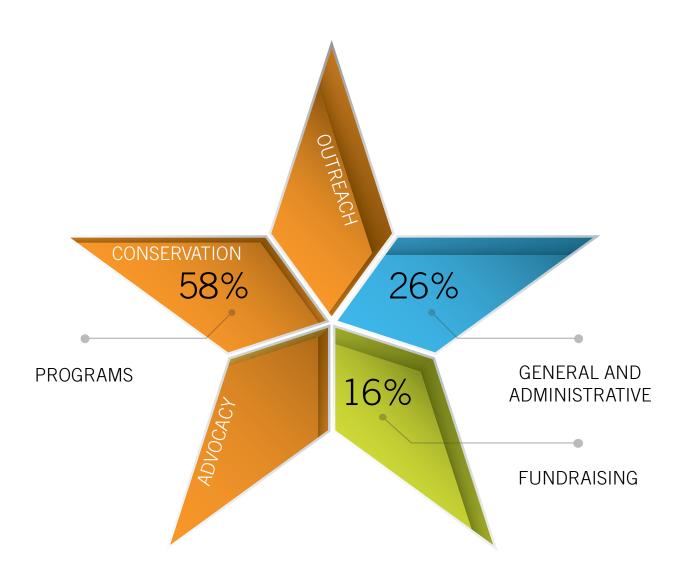
Total \$613.475

### PROGRAM AND OPERATING EXPENSES:

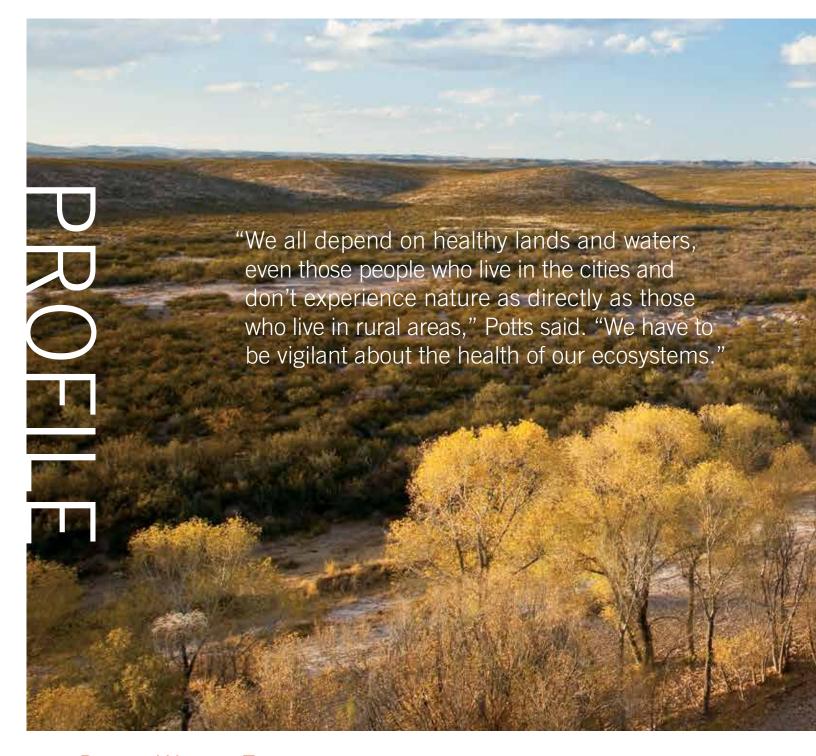
Programs: Outreach/Conservation/Advocacy	\$372,677	58%
General and Admin	\$171,727	26%
Fundraising	\$103,271	16%

Total \$647 796

### PROGRAM AND OPERATING EXPENSES



The charts on the adjacent page reflect the audited financials for the 12-month fiscal year of April 1, 2013 to March 31, 2014. TALT's net asset value includes unrestricted funds and temporarily restricted funds. Temporarily restricted net assets of \$1,296,651 are available for programs and the stewardship of conservation easements. Multi-year financial contributions are booked per the accrual method; donated conservation easements are booked at a value of \$1. TALT has elected this approach because the conservation easements have no market value. The property right held by TALT provides no affirmative rights beyond the obligation to monitor and enforce the terms of the easement. As of March 31, 2014, TALT held 15 conservation easements on 224,094 acres.



### **DIXON WATER FOUNDATION**

The mission of the Dixon Water Foundation (DWF) is to promote healthy watersheds through sustainable land management to ensure the availability of water now and in the future. Adaptive, rotational grazing is one of the primary management tools the Foundation uses on its four ranches, located in West and North Texas.

"We chose to enact a conservation easement because it seemed to be the best tool for maintaining private ownership and management while giving us the most flexibility to achieve our goals for the ranch now and our vision for the ranch in the future," says Robert Potts, the Foundation's President and CFO.

The DWF ranch, located south of Marfa, is both a working ranch and a research site. The Foundation is investing both time and money in research-based restoration to mitigate the effects of long-term overgrazing. Alamito Creek, a vital water course that feeds the Rio Grande, is one of



the ranch's primary ecological attributes. Plant surveys have catalogued more than 225 species of vegetation. In addition to all of the indigenous West Texas wildlife such as desert mule deer, scaled quail and Mexican black bear, the creek and its tree-lined banks attracts migratory birds including warblers, vireos, flycatchers, tanager and buntings as well as federally listed mountain plovers and Golden Eagles. Peregrine falcons also frequent the area.

"A conservation easement is not a one-size-fits-all solution, but it does many things well. In our case, a conservation easement held by TALT offered the best balance of conservation and agriculture."

# ADVOCACY, EDUCATION, & OUTREACH

A large part of TALT's work focuses on communicating the public benefits of private lands conservation. Through a variety of vehicles, we strive to raise awareness that the stewardship of privately owned lands benefits ALL Texans.

Here are a few highlights from 2013-2014:

#### CONSERVATION EASEMENT WORKSHOPS:

Outreach efforts included a one-day seminar for Panhandle-area landowners, attorneys, accountants and appraisers.

#### AG INDUSTRY OUTREACH:

TALT hosted booths at trade shows during several statewide conventions, met with national ag organizations, and made presentations at events like the Ranch & Wildlife Expo at the Houston Livestock Show & Rodeo.

#### CONGRESSIONAL OUTREACH & ADVOCACY:

We traveled to Washington to discuss the Farm Bill's new Agricultural Lands Easement Program and the need to make permanent the enhanced tax incentives for donated conservation easements.

#### OUTREACH ON THE STATE WATER PLAN:

Through social media, TALT helped raise awareness about the plan to fund state-wide water conservation initiatives. Additionally, CEO Blair Fitzsimons serves on the Region L Water Planning Group.



### TALT MILESTONE

In September 2013, the national Land Trust Alliance recognized TALT as an accredited land trust. A rigorous, voluntary process, accreditation is a mark of distinction in land conservation. It recognizes organizations for meeting national standards for excellence, upholding the public trust and ensuring that conservation efforts are permanent.

### Talt Supporters

April 1, 2013 to March 31, 2014

We wish to thank the following donors, without whose support, TALT could not meet its mission of conserving Texas' heritage of agricultural land and natural resources.

#### ANNUAL FUND DONORS

Jim Bill and Deborah Anderson Anthony C. Ranch Management, LLC

Susan Armstrong

Robert A. Ayers

James H. Barrow

Stanton Bell, Bell Hydrogas

Tina Buford

Aldes H. Cadwallader

Richard Calvert

Gus T. Canales

Walt M. Casey, Jr.

Robert M. Cavender

Nancy Cornelius

David E. Culver, Culver Land Texas, Inc.

Joe E. Curtis

Charles M. Davidson

Marilyn Dierschke

Sarah C. Doerr

John E. Dudley

Cameron Duncan

Steve R. Dutton

Randy Rehmann Dynamic Systems, Inc.

Steven A. and Allison Elder

David O. Faust

Scott Felton

Hugh A. Fitzsimons, Jr.

Joseph and Blair Fitzsimons

Ted and Katy Flato

Tommy R. Funk, Sr.

James W.Gorman

Milton S. Greeson

Martin and Carolyn Harris Jr.

Mrs. J.W. Hershey

Christopher Hill

Trisha Hillman

Tim & Karen Hixon

Robert M. Howard

Pam Howard

A. Ryland Howard

Randall Hudson

Robert Hudson

Dan A. Hughes

Thomas Hunt

Burgess Jackson

June Kachtik

Tom and Ann Kelsey

James King, King Land and Water, LLC

Kohout Family Revocable Trust

Mike Kreager, Kreager Law Firm

Weir Labatt, III

David and Ellen Lake

David K. and Myrna Langford

Lorenzo Lasater

Steve C. Lewis

Richard M. Lucas, Jr.

Joe Maley

Larry J. Martin

Paula D. Maywald

Robert E. McKnight

Jon and Jackie Means

Larry Mellenbruch

Mort L. Mertz

Douglas W. Miller

Mr. and Mrs. Richard Nunley

Rick Peebles

James Pettus

James L. Powell

**Nelson Puett Foundation** 

Gary P. Roberts

J&M Rubin Foundation

Ruth B. Russell

William Scanlan, Jr.

Martha Rice Seeligson

Arthur A. Seeligson, III

J. Malcolm Shelton IV

Les and Linda Allison, South Spur LP

Mitchel B. Spector

Julie Kelleher Stacey

Don W. Steinbach

Louis Stumberg, Jr.

Joel Tanner

Arthur Uhl/Uhl, Fitzsimons, Jewett & Burton, PLLC

George and Claire Vaughan

Mark Watson, Watson Foundation

Mr. and Mrs. W.R.Watt

Mr. and Mrs. John H. White, Jr.

Clark S. Willingham

#### **FOUNDATIONS**

James A. Davidson Charitable Foundation Joan and Herb Kelleher Charitable Foundation Meadows Foundation National Fish and Wildlife Foundation Shield Avres Foundation The Marshall T. Steves Sr. Foundation

Lee and Ramona Bass Foundation

**Ewing Halsell Foundation** 



# WE FOCUS ON THE FOLLOWING PRIORITIES:



### **CONSERVATION**

We work to stem the rapid fragmentation and loss of Texas' rural lands through our outreach, education and land conservation programs.



### SUSTAINABILITY

Conservation easements last forever, and so must TALT.



### POLICY

We promote policies and programs to foster the stewardship of the farms and ranches that provide open space, water and native wildlife habitat.

